



# DN REGALIA

Operational Since **21<sup>st</sup> December 2018**



NSIC - CRISIL  
SE 3A



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MIDDLE EAST  
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SHOPPING CENTRES



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# MALL INFORMATION

Parking : 2 Levels

GLA : 2,50,000,sft

Floor Plate : 55,000 sft

Retail Levels : 3



SH-16, Patrapada, Bhubaneswar





- **Developed By:** Lifeline Multi-Ventures Private Limited
- **GLA:** 2,50,000 Sq.ft.
- **Visibility:** 500+ Feet of front façade
- **Multiplex:** INOX 4 Screen (950 Seater)
- **Parking:** 2 Level Basement for 450 cars
- **Anchor's** Big Bazaar, Max Fashion, Zudio, Easybuy & Pantaloons
- **Vanilla Shops:** Space for 50+ National / International brands
- **Food-Court:** Dedicated food-court with 400+ seating
- **Multiuse building** First Vivanta by Taj format in the state and 50,000 Sq.ft. of Food & Entertainment hub

# Zoning (in Elevation)

5-Star Hotel Taj  
Vivanta

Multiplex, Hyper, Fashion Anchors,  
International and National Brands

Food and Entertainment  
Hub



# Mall Snaps







Max



Easybuy



Zudio



# Other Operational Brands



## Operational F&B Brands



pantaløons

 BIBA

 Being human

  
LOUIS PHILIPPE

  
VAN HEUSEN  
POWER DRESSING

  
MONTE  
CARLO

 indulge  
- THE SALON -

  
JAWED HABIB  
HAIR & BEAUTY

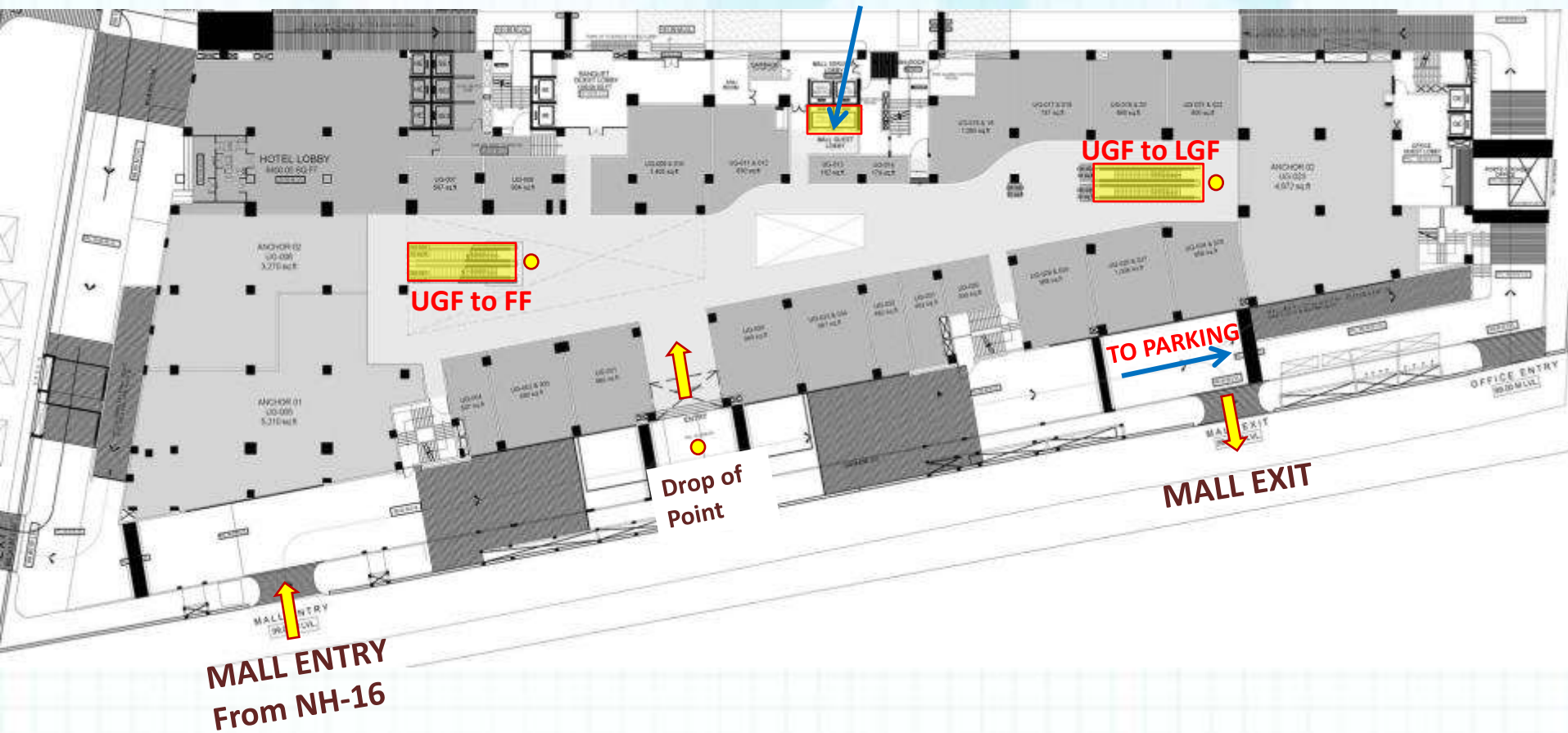
 Prapti®





Sr. No.	Parameters	Details
1	Footfalls	6,500 Weekdays 9,500 Weekends
2	Trading density of Mall	950 per Sq.ft. (approx.)
3	Occupancy	75 %
4	Under Fit-out	15 %
5	Once mall is 90+ % operational	Expecting a footfalls of 10,000 on Weekdays and about 15,000 to 18,000 on Weekends





# Lower Ground Floor

Brand LOGO's

Operational / Under Fitout





# Upper Ground Floor

Brand LOGO's	Operational / Under Fitout
Brand Name	Proposed to brands



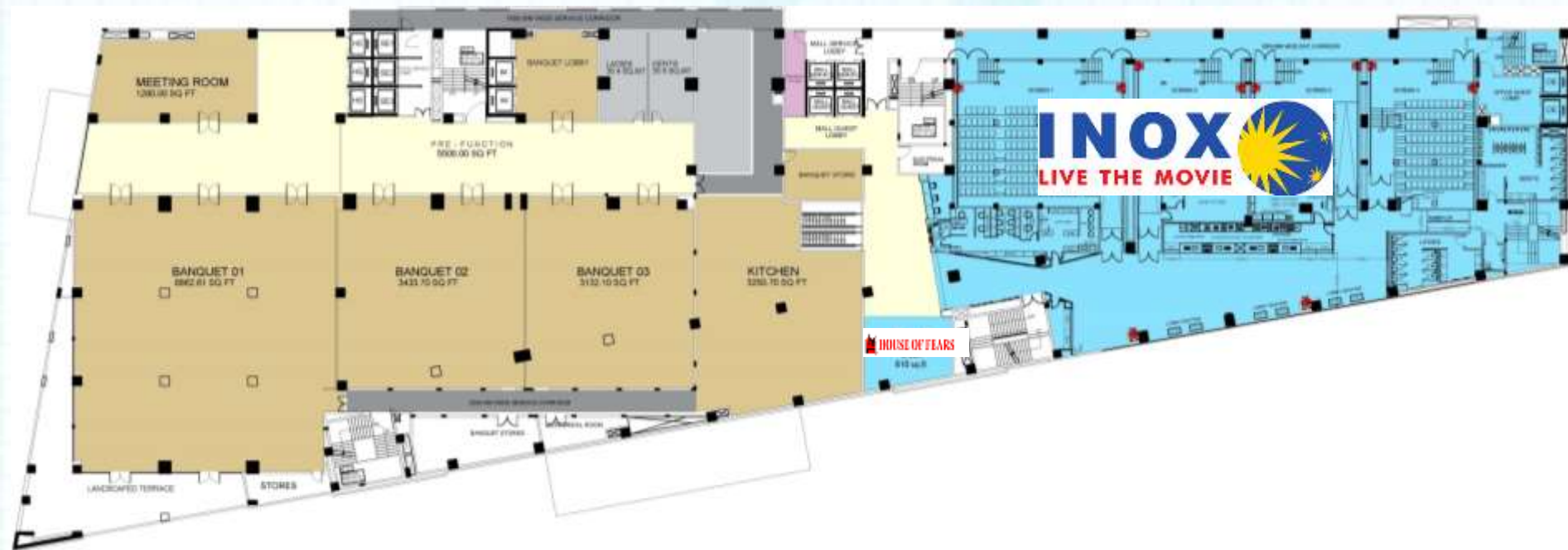
ENTRY / EXIT

Brand LOGO's	Operational / Under Fitout
Brand Name	Proposed to brands

Proposed to Kathi Nation  
308 Sq.ft carpet area





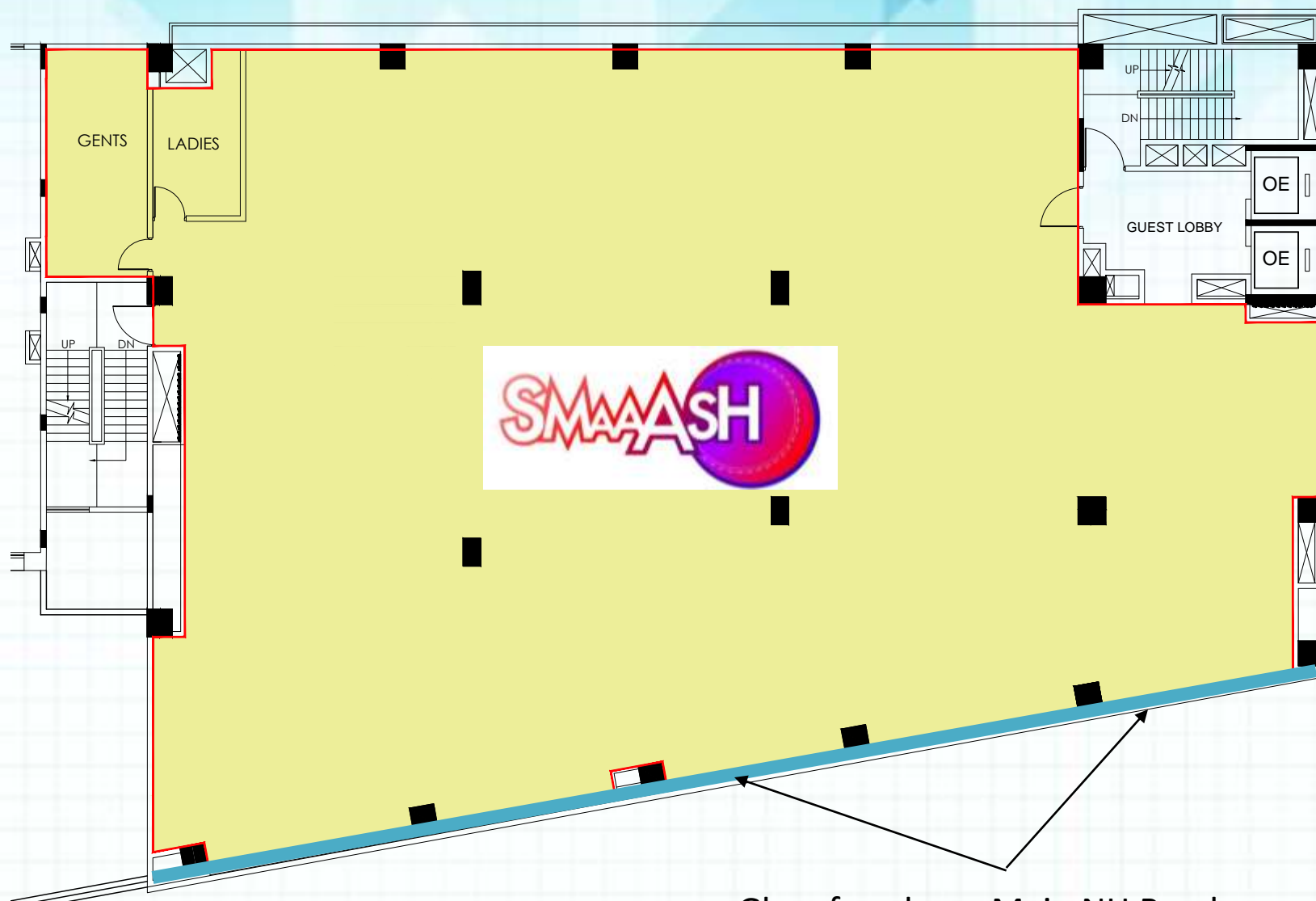




# FOOD & ENTERTAINMENT HUB





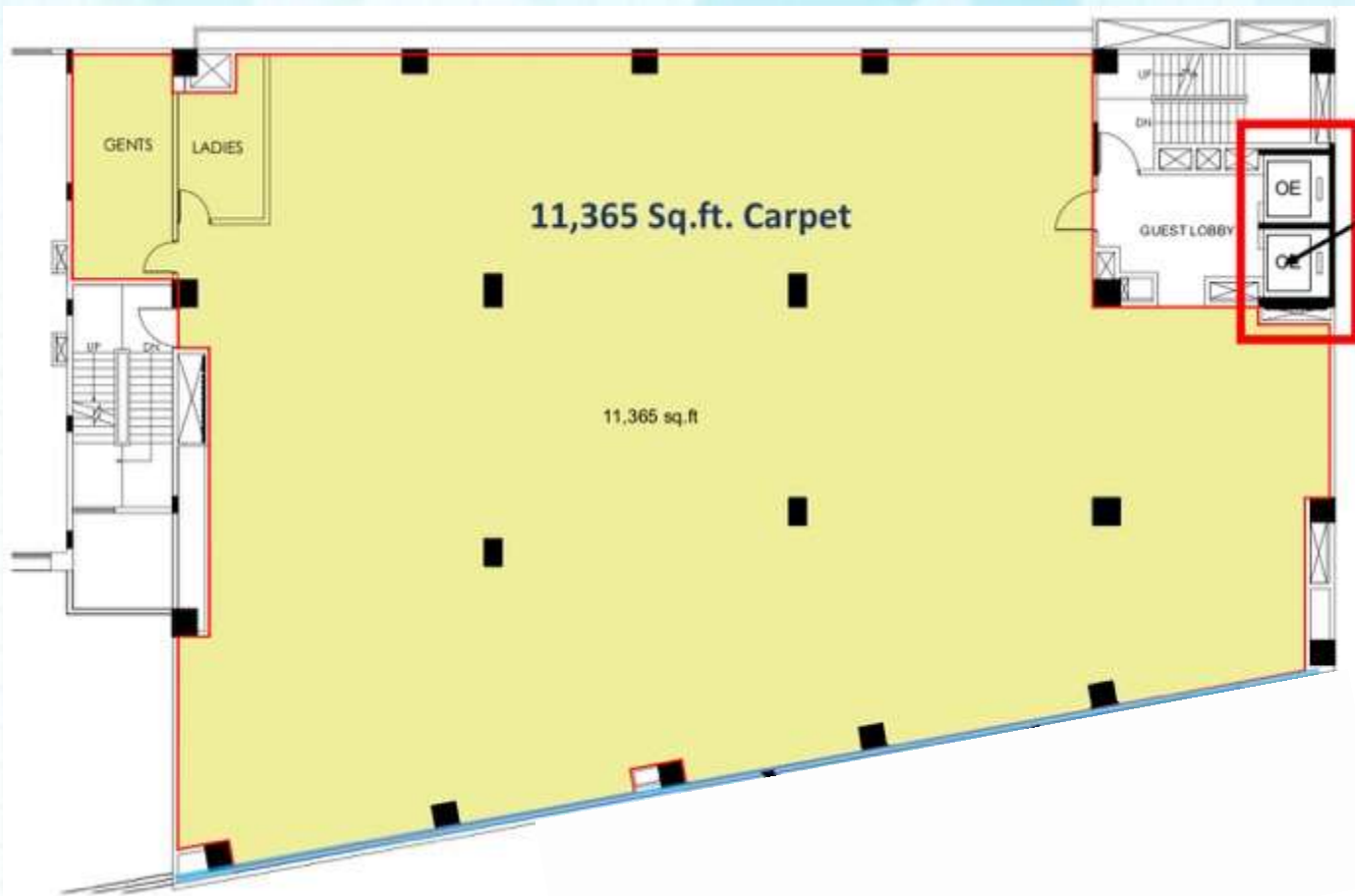


Glass façade on Main NH Road

# Typical Floor (Food Hub – Level 2 & 3)



# Brewery (Food Hub – Level 4)







# CITY SCAPE



**Capital City of  
Odisha**

**City of Temples**

**City of Festivals**

**Population  
8,43,400**

**Area 422 km<sup>2</sup>**

**Population  
Density  
2131/km<sup>2</sup>**

Particulars	Total	Male	Female	Facts & Figures	
City + Outgrowth Population (2011)	<b>885,363</b>	468,043	417,320	Population Density	<b>2,131/km<sup>2</sup></b>
City Population (2011 census)	<b>843,402</b>	446,204	397,198	Per Capita Income (2014-15)	<b>Rs. 53,862</b>
Literacy Rate	<b>91.87 %</b>	94.66 %	88.73 %	Area	<b>422 km<sup>2</sup></b>
Sex Ratio	<b>890</b>	-	-		
Children (0-6 years)	<b>81,847</b>	42,997	38,850	Average Household Size (2011 census)	<b>4.4</b>

**The literacy rate of Bhubaneswar is far better than the state literacy rate which stands at 72% and also betters the National literacy rate of 74%**

**Surprisingly the sex ratio of the city is not at par with state sex ratio of 979 & neither is it better than National average of 940**



- Since, a lot of initiatives has been taken by the state and the central government **Bhubaneswar City** has witnessed a materialistic change and is titled as **No.1 in the Smart City** programme by Shri Narendra Modi.
- The components of Bhubaneswar city's economy varies from **horticulture, IT, tourism, agriculture, sericulture, minerals sector, agro-based and engineering industries.**
- Recently many big companies which include **Infosys, TCS, Mahindra Satyam, Genpact, Tata Power & Steel, Jindal Power & Steel, Aditya Birla Group, Reliance Energy, GMR, Vedanta, NTPC, NALCO, SAIL, Indian Oil Corporation Ltd., Bharat Petroleum Corporation Ltd, etc.** have invested in the city.
- Rapid industrialisation and increase in growth of services sector activities has resulted into **increasing disposable income, favourable demographics, changing lifestyles and growth of population.**
- Because of the increase in corporate offices and industries people from nearby cities and state are migrating to Bhubaneswar and as such huge demand for **Housing, Retail, Hospitality** has been witnessed.

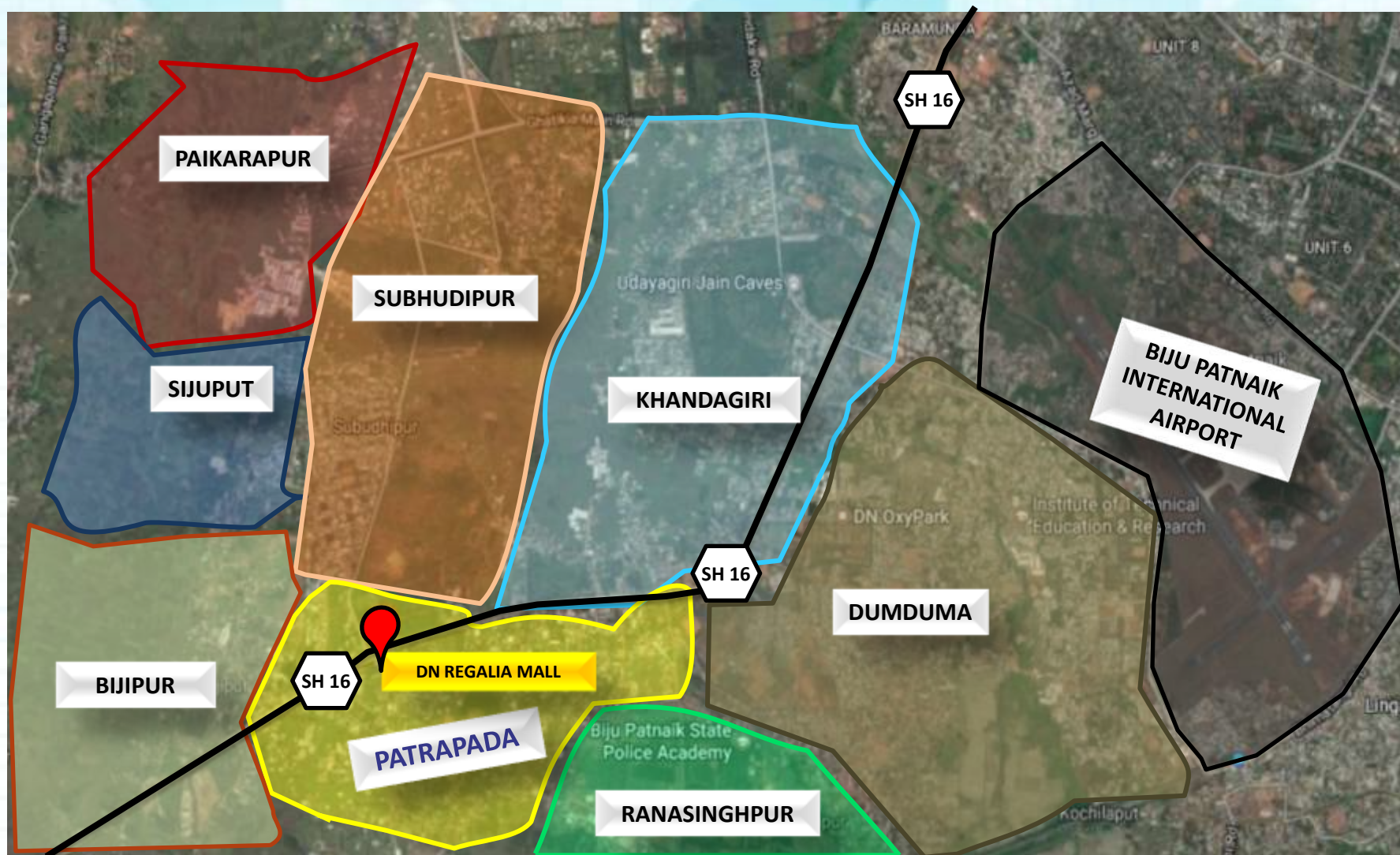
- The Mall has a primary catchment of **07 KM** as the nearest mall is **15 -16 KM away** from our project and those 07 KM of stretch consists of **Middle Class & Upper Middle Class** families.
- Based on the catchment and competition analysis the residents nearby have **very less** options for shopping & entertainment. Hence, this mall will meet their **day to day needs** and wants.
- We propose this mall to be positioned as a **Neighbourhood Mall**, acting as a one stop shopping and entertainment destination for the entire family in **the catchment**.





# LOCATION OF MALL





# Primary Catchment (0-7 km)



- Patrapada is a **bustling locality** in Bhubaneswar.
- It is surrounded by developing localities namely **Baramunda, Jatani, Kalinga Nagar, Khandagiri, Shankarpur, Sundarpada, Arya Village, Bijipur, Jagamara, Sijuput, Bijipur & Tamando, Subhudipur, Ranasinghpur, etc.**
- The locality has a well-developed social infrastructure encompassing many reputed educational institutions, healthcare centres, civic amenities and a few commercial spaces.
- The area has **strong potential for retail** as the existing saturated retail market is **more than 10 kms away**.
- Comprising of more than **27,300** existing residential buildings, with population **above 1,00,000**.
- More than **5,800** upcoming residential units scheduled to be delivered by developers in next **2-3** years.
- The mall is located towards **southwest quadrant**, alongside SH-16.



- The mall is located in a **virgin catchment** with substantial population to feed on.
- Based on the analysis of residential data, **60%** of population belongs to **middle class income level (Rs 6,00,000 to 8,00,000 per annum)**.
- Rest **40%** of population belongs to **upper-middle class income level (Rs 10,00,000 & above per annum)**.
- However, upcoming residential projects are more on the premium side of price point, indicating **increased disposable income**, thus in turn creating a pool of opportunities for retail & service sector.
- The catchment houses ample number of schools & colleges, indicating that the population is **young, aspirational, exposed to modern fashion and can influence the buying process**.
- The mall can offer **first mover advantage** to organised retailers in this catchment and gain for no competition in immediate future.

**Gokulam Galleria**  
Calicut



**Novelty Mall - Pathankot**



**Capital Mall**  
Bhopal



**Utkal Galleria**  
Bhubaneswar



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# THANK YOU!