

Beyond Squarefeet Presents





Premium Boutique Mall

Snap Shot of Hyderabad City



Hyderabad at A Glance



Population			
Particulars	Total	Male	Female
Total Population (2011 census)	6.8 Million	3.6 Mn	3.2 Mn
Literacy Rate	82%	85%	79%
Sex Ratio	955		
Children (0-6 years)	7.25 Million	3.7 M n	3.5 M n
The second second	1000		

Facts & Figures		
Population Density (4 th Most Populous City in India)	18,480/sq.km.	
Per Capita Income (2014-15)	Rs. 2,94,000/ annum	
Area Ranking	3 rd largest city in India	
Average Household Size (2011 census)	4.6	

The literacy rate of Hyderabad is far better than the state literacy rate which stands at 66% and also betters the National literacy rate of 74%.

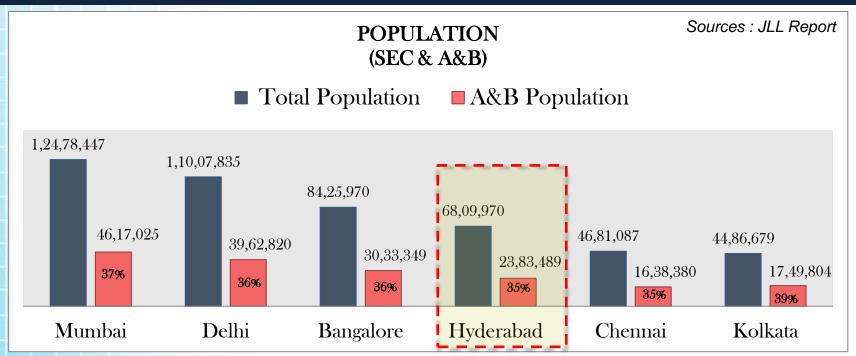
Surprisingly the sex ratio of the city is not at part with state sex ratio of 988. However it is better than National average of 940.

Sources: Census of India 2011



City's Socio-Economics





- As per Socio Economic Classification (SEC), more than 1/3rd of city's population comes in A&B category which denotes:
 - **High consumerism** in the city.
 - o Favourable customer base for retail.
 - Growth in purchasing capacity of consumers.
 - Increased quality of standard of living.



Retail Scenario in Hyderabad



- City's annual consumption (retail expenditure) is the fourth largest after Mumbai, Delhi and Bengaluru.
- Modern retail penetration in Hyderabad is a meagre 9%, the lowest among the top seven cities in the country. Hence, big opportunity for the growth of modern retail in the city.
- Emerged as a sought-after retail market in the last couple of years, with a number of national and international giants planning to set up stores in the city.

Massimo Dutti

Ermenegildo Zegna (2010)

> ZARA (2016)









(2017)









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(2017)

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Mall Positioning & Snapshot



Atrium Mall POSITIONING



ATRIUM MALL is where consumers will come to explore the opportunity to enjoy a "premium experience" because of the mix of retailers and convenience—oriented shopping options in a place that feels like it's the hub of the community.

IT reflects the personality of the community and becomes not only the convenient "go-to" center, but also the "place to be"



Atrium - Snapshot







What ATRIUM MALL Offers..



- A soon to be launched Mall spread over 2,50,000 Sq.ft. of GLA
- Positioned to cater to the "Premier" customers of its catchment.
- To be a **one stop destination** for about 4 lacs residential population and 3.5 lacs floating population.
- Focuses on 4Fs Films, Food, Fashion &Fun.
- Aimed to cater to the Youth & young families of the IT professionals working in the immediate catchment.

Mall Location & Catchment Analysis



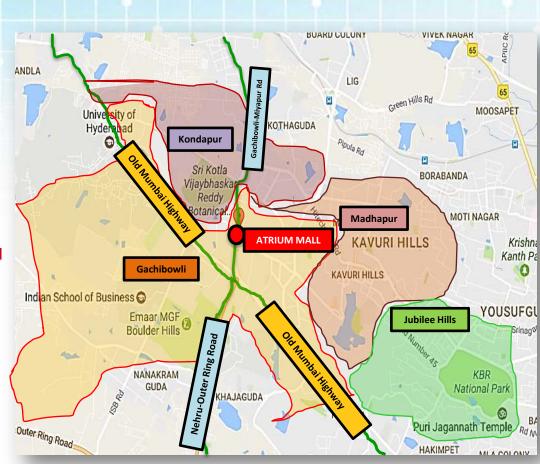
Atrium - Location



- Located in Kondapur, parallel to Gachibowli-Miyapur Road.
- 100+ MNC's in the vicinity (5 kms)



Sandwiched between developing
suburbs like Gachbowli, Madhpur,
Kothaguda, etc.





Immediate Catchment of Mall







Catchment Analysis



CATCHMENT ANALYSIS:

- a. Fastest growing suburb of Hyderabad (Kondapur & Gachibowli)
- b. Good connectivity & accessibility with robust physical & social infrastructure.
- c. Strategically located in dense cluster of IT companies.
- d. High density of **young population** and nuclear family.
- e. Surrounded by 70,000 residential units.
- f. Surrounding has many educational institutes (University of Hyderabad,Indian School of Business, Engineering Staff College to name a few)



Socio - Economic Study



Primary Catchment	Prices of Residential Spaces (2-3 BHK)		
(Distance) 0 to 5 kms			
(Driving Time) 5 to 15 mins			
Bamboos	7 Crores		
Prestige Ivy	3 Crores		
Diamond Hills	3 Crores		
SMR Vinay Symphony	1 Crore		
Aparna Residency	65 Lakhs		
Ramky Towers	60 Lakhs		
JV Colony	25 Lakhs		
GPRA Quarters	20 Lakhs		
Golden Habitat	20 Lakhs		

- ☐ Average Rentals: (2-3 BHK)
- Kondapur: Rs. 60,000/ month.
- Gachibowli: Rs. 20,000/ month.
- ☐ <u>Income Analysis:</u>
- Based on property rates and average rentals, the income class of catchment can be classified into middle to upper middle class. i.e. Income between 10,00,000 to 15,00,000 per annum.



Catchment Images of Atrium





















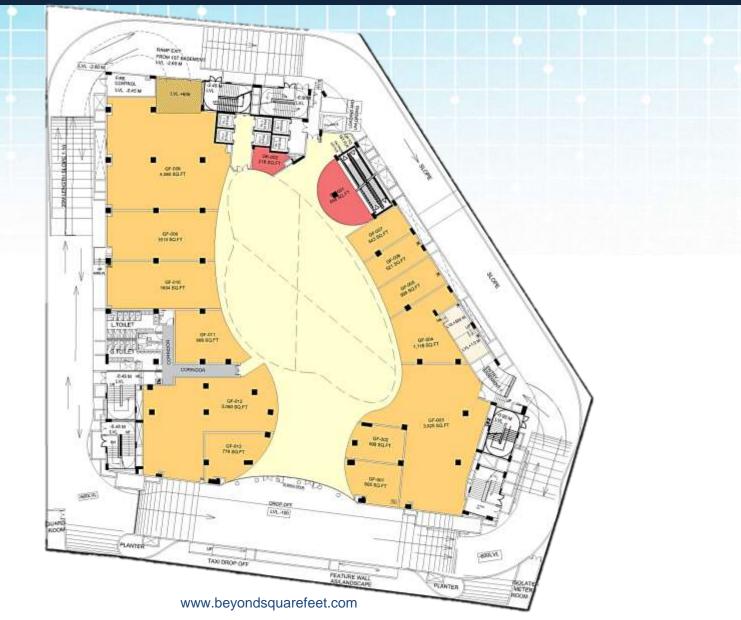
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Floor Plans



Ground Floor

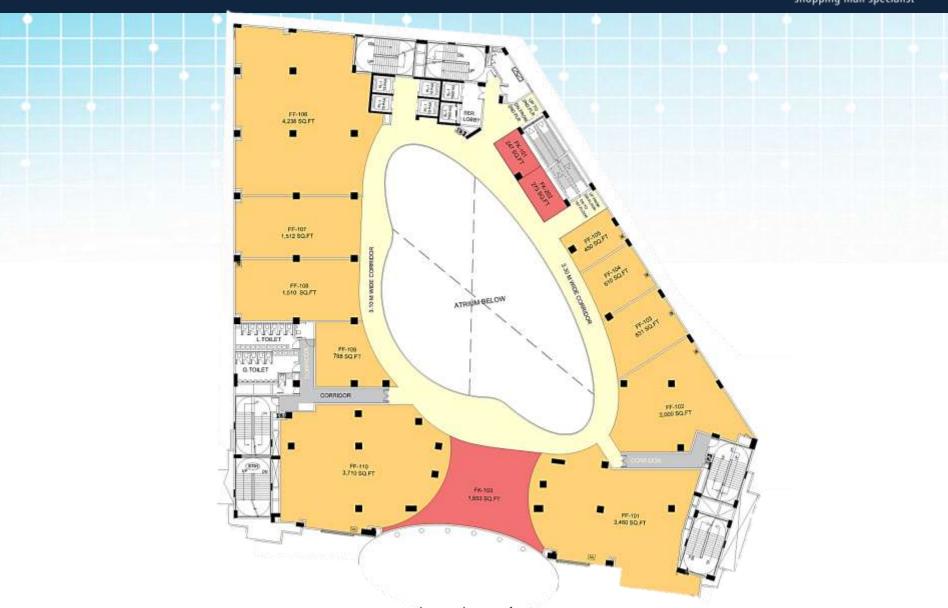






First Floor



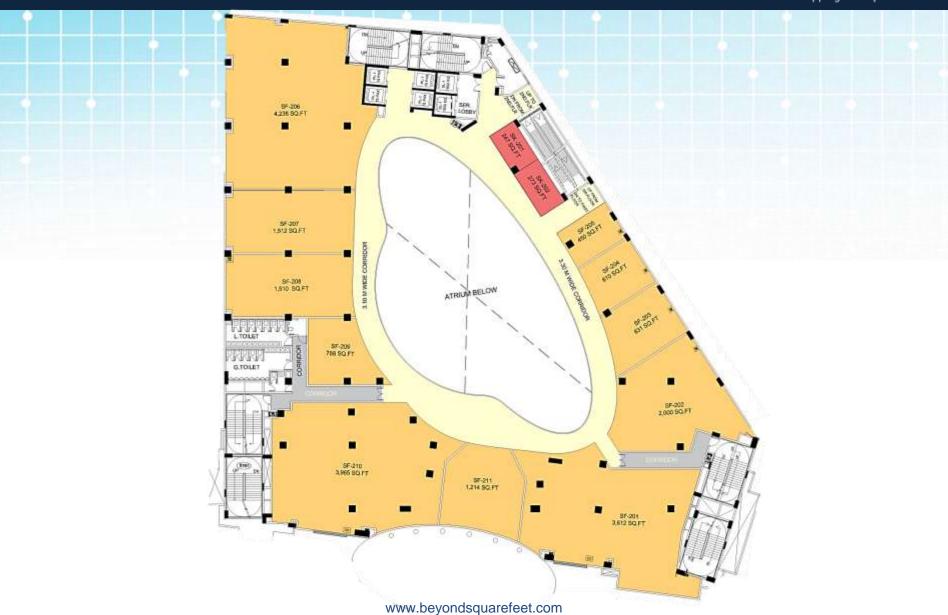


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Second Floor

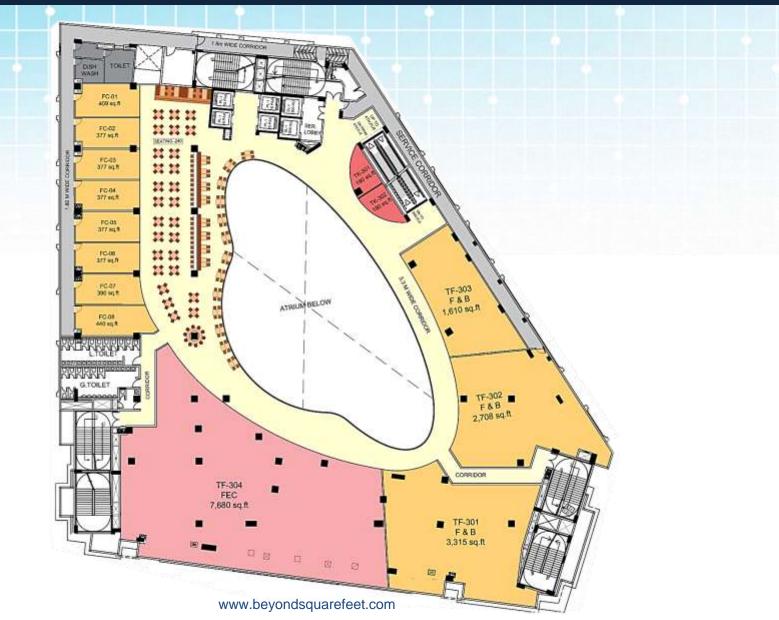






Third Floor

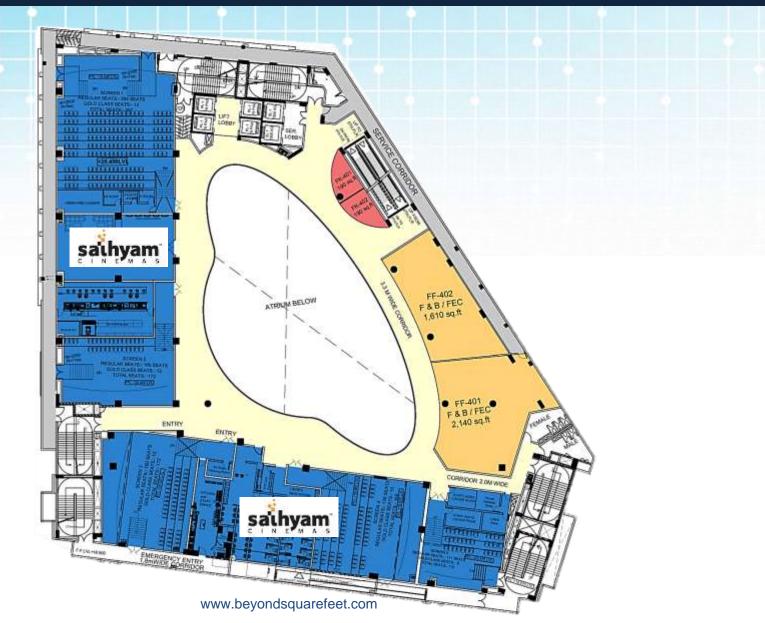






Fourth Floor

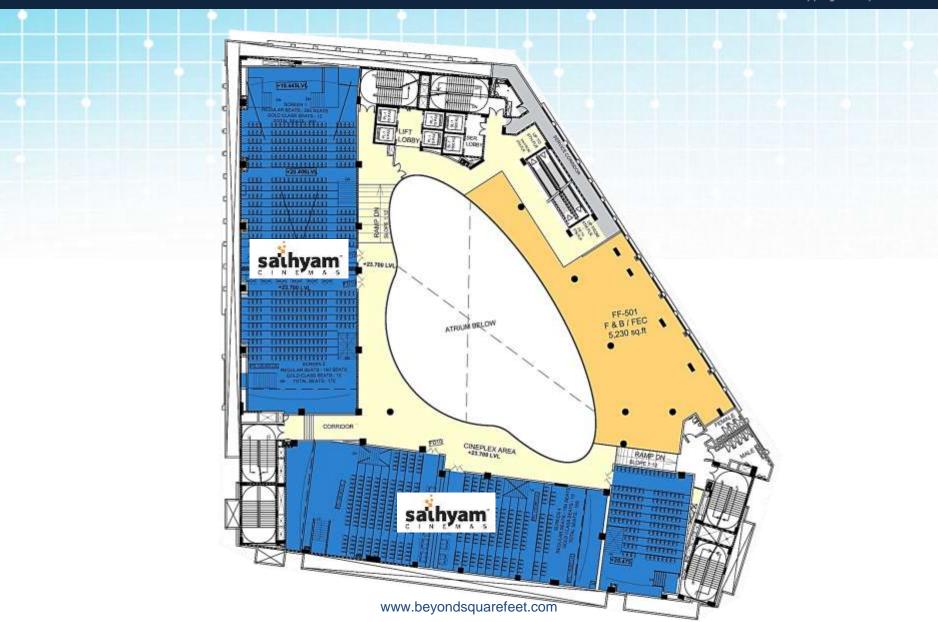






Fifth Floor

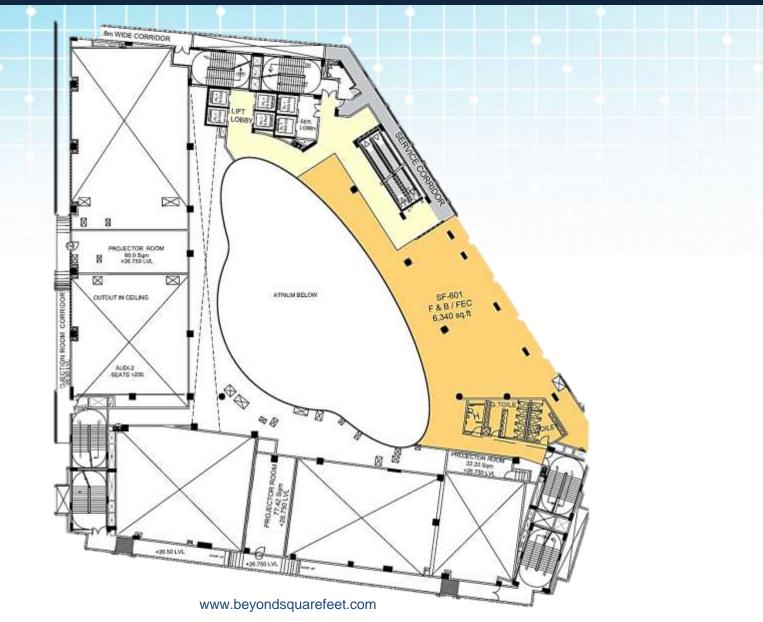






Sixth Floor

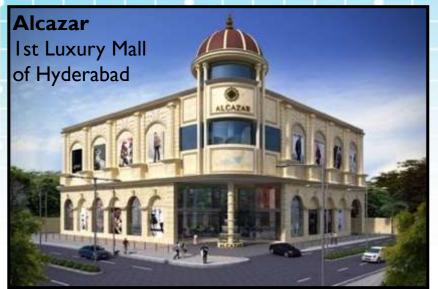






Concurrently Leasing













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