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#### GOLDEN PALMS MALL, JAMMU





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# Jammu City Facts



#### **JAMMU CITY SCAPE**



#### **□** Jammu City Facts –

- Jammu is the winter capital for Jammu & Kashmir state from November to April when all the offices move from Srinagar to Jammu.
- It is termed as a Class 1 in the Urban Agglomerations / Metropolitans in India.
- The city spreads around the banks of Tawi river with the old city (where Palm Island Mall is located) overlooking it from the north (right bank) while the new neighbourhoods spread around the southern side (left bank) of river.

#### ☐ Jammu as per 2011 census

Description	Total	Male	Female
Population	651,826	350,035	301,791
Literates	528,017	294,652	233,365
Children (0-6)	58,424	31,979	26,445
Average Literacy (%)	88.98	92.64	84.75
Sex Ratio	862		





#### JAMMU CITY SCAPE



#### **□** Jammu Economy –

- Jammu city is the main cultural and economic centre of the administrative division of Jammu.
- The city has a number of small industries. The industrial estates of Gangayal and Bari-Brahmana are the largest in the entire state. Jammu has a number of food grain mills.

#### ■ Jammu Tourism –

- Tourism is the largest industry in Jammu as in the rest of the state. It is also a focal point for the pilgrims going to Vaishno Devi and Kashmir valley.
- It is second last railway terminal in North India.
- All the routes leading to Kashmir, Poonch, Doda and Laddakh start from Jammu city. So throughout the year the city remains full of people from all the parts of India.
- Jammu Airport has direct flights to Srinagar, Delhi, Amritsar, Chandigarh, Leh, Mumbai and Bengaluru.
- Places of interest include old historic palaces like Mubarak Mandi, Purani Mandi, Rani Park,
   Amar Mahal, Bahu Fort, Raghunath Temple, Ranbireshwar Temple, Karbala, Peer Meetha, and
   Old city.

### Golden Palms Mall Facts



#### **ABOUT GOLDEN PALMS MALL**





#### ☐ Mall Facts –

- $\checkmark$  GLA 180,000 sqft
- ✓ Floor Plate Size Approx. 25,000 sqft
- ✓ Total Number of Stores 140
- $\checkmark$  Retail Levels LG + 5
- ✓ Basement Parking 2 levels (375 cars)

#### ■ Developed by –



**Adarsh Buildestate Ltd.** 



#### **GOLDEN PALMS MALL – STRATEGIC ADVANTAGE**







#### ☐ Strategic advantage –

- ✓ Located at NH1 Bye Pass road
- ✓ Most Promising Urban Development
- ✓ Coporate Offices and Luxury Hotel
- ✓ Jammu's 1<sup>st</sup> Grand Cinemas with 26,000 sqft

- ✓ 43,000 sqft for Lifestyle Anchor
- ✓ 27,000 sqft for hypermarket
- ✓ Positioned as the complete Destination Mall

# Golden Palms Mall Current Status & Catchment



#### **GOLDEN PALMS MALL - CURRENT STATUS**











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#### **GOLDEN PALMS MALL LOCATION IN JAMMU**







#### PALM ISLAND MALL CATCHMENT (30 MIN)





# Market Intelligence



#### **BRAND PRESENCE IN MAJOR HIGH STREETS**



#### Apsara Road, Gandhinagar

SR. NO.	BRAND	CATEGORY
1	Adidas	Sports / Fitness
2	Allen Solly	Mixed Fashion
3	Archies	Home, Gifts & Leisure
4	Bhatia Son's	Departmental Store
5	Blackberry	Men Fashion
6	<b>Bombay Dyeing</b>	Home, Gifts & Leisure
7	Canon	Electronics/Office
8	CCD	Food & Restaurants
9	Dukes	Mixed Fashion
10	Fab India	Mixed Fashion
11	Fila	Sports / Fitness
		Jewellery &
12	Jandyal Optics	accessories
13	Kapsons	Departmental Store
14	Lakshita	Women Fashion
15	Levis	Mixed Fashion
		Children Fashion
16	Lilliput World	&Toys
17	Madame	Women Fashion
18	Monalisa	Departmental Store
19	Monte Carlo	Mixed Fashion
	Mulkh Raj Ashok	Jewellery &
20	Kumar Jeweller	accessories

SR. NO.	BRAND	CATEGORY
21	Raymond	Men Fashion
22	Red Tape	Shoes(Women, Men, Kids)
23	Reebok	Sports / Fitness
24	Samsung	Electronics/Office
25	Shankar Shah Jeweller	Jewellery & accessories
26	Sony	Electronics/Office
27	Titan / Fastrack	Jewellery & accessories
28	Titan Eye	Jewellery & accessories
29	UCB	Mixed Fashion
30	US Polo	Mixed Fashion
31	Woodland	Shoes(Women, Men, Kids)
32	Yougal Sons	Mixed Fashion
33	Nike	Sports / Fitness
34	Nokia	Electronics/Office
35	Octave	Men Fashion
36	Pahalwan's	Food & Restaurants
37	PC Jeweller	Jewellery & accessories
38	Peter England	Men Fashion
39	Rakesh Jewellers	Jewellery & accessories
40	Rayban	Jewellery & accessories



#### **BRAND PRESENCE IN MAJOR HIGH STREETS**



#### Bahu Plaza, Railway Road

SR. NO.	BRAND	CATEGORY
1	Barista	Food & Restaurants
2	CCD	Food & Restaurants
3	Dominos	Food & Restaurants
4	Kobe Sizzler	Food & Restaurants
5	Moti Mahal Delux	Food & Restaurants
6	Nescafe	Food & Restaurants
	Pizza Hut	
7	Restaurant	Food & Restaurants
8	Rayban	Jewellery & accessories

#### Residency Road, Raghunath Bazaar

SR. NO.	BRAND	CATEGORY
1	Bata	Shoes(Women, Men, Kids)
2	CCD	Food & Restaurants
3	McDonalds	Food & Restaurants
4	Numero Uno	Men Fashion
5	Peter England	Men Fashion
6	Sagar Ratna	Food & Restaurants

# Bakshi Nagar/ Canal Road / Gol Market / Gulab Singh Market / Talab Tillo Road

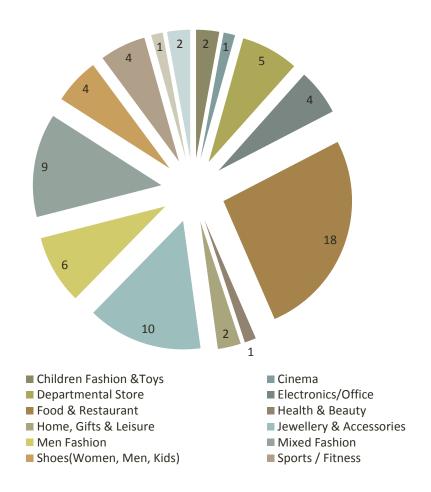
SR. NO.	BRAND	CATEGORY
1	Liberty Shoes	Shoes(Women, Men, Kids)
2	Vishal Mega Mart	Departmental Store
3	Baskin Robbibs	Food & Restaurants
4	Bikanos Restaurant	Food & Restaurants
5	Tanishq	Jewellery & accessories
6	Monika	Supermarket
7	Nescafe	Food & Restaurants
8	Spykar	Mixed Fashion
9	Jawed Habib	Health & Beauty
10	Me & Moms	Children Fashion &Toys
11	Barista	Food & Restaurants
12	Dominos	Food & Restaurants
13	KC Cinema	Cinema
14	Pizza Hut Restaurant	Food & Restaurants
15	Westside	Departmental Store
16	Easy Day	Supermarket



#### CATEGORY PRESENCE IN MAJOR HIGH STREETS



SR. NO.	CATEGORY	NO. OF STORES			
1	Children Fashion &Toys	2			
2	Cinema	1			
3	Departmental Store	5			
4	Electronics/Office	4			
5	Food & Restaurant	18			
6	Health & Beauty	Health & Beauty 1			
7	Home, Gifts & Leisure	2			
8	Jewellery & Accessories	10			
9	Men Fashion	6			
10	Mixed Fashion	9			
11	Shoes(Women, Men, Kids)	4			
12	Sports / Fitness	4			
13	Supermarket	1			
14	Women Fashion	2			
	Total	70			





# Competition Analysis – City Square Mall Wave Mall



#### **COMPETITION ANALYSIS**







#### **CITY SQUARE MALL**



#### ☐ Mall Facts –

- GLA (Carpet) 90,000 sqft
- Floor Plate Size 22,500 sqft
- Total Number of Stores 35
- Retail Levels -GF + 3
- Launch Date May 2008.
- Promoter –
- Basement Parking No.
- Location Dogra Chowk, Old Heritage
   City.





#### **BRAND PRESENCE IN CITY SQUARE MALL**



FLOOR	BRAND	CATEGORY
GF	Yougal Sons	Mixed Fashion
GF	Pepe	Mixed Fashion
GF	Levi's	Mixed Fashion
GF	WOT	Jewellery & accessories
GF	Madame	Women Fashion
GF	Monte Carlo	Mixed Fashion
GF	Octave	Men Fashion
GF	Adidas	Sports / Fitness
GF	Whistles	Women Fashion
FF	Kapkid	Children Fashion &Toys
FF	Reebok	Sports / Fitness
FF	Numero Uno	Mixed Fashion
FF	US Polo	Men Fashion
FF	UCB	Mixed Fashion
FF	WOT	Jewellery & accessories
FF	Puma	Sports / Fitness
FF	Nike	Sports / Fitness
FF	Wrangler	Mixed Fashion
FF	Arrow	Men Fashion

SF	Guys, Gals n Kids	Mixed Fashion
SF	Peter England	Men Fashion
SF	Liberty	Shoes(Women, Men, Kids)
SF	John Players	Men Fashion
SF	Blue Mount	Mixed Fashion
SF	Wildcraft	Bags & Leather
SF	Lotto	Sports / Fitness
SF	Shoes 9	Shoes(Women, Men, Kids)
SF	W	Women Fashion
TF	Dominos	Food & Restaurants
TF	Barista	Food & Restaurants
TF	Moti Mahal	Food & Restaurants
TF	Yo China!	Food & Restaurants
TF	FEC (Oberoi's)	Entertainment / FEC



#### **WAVE MALL**



#### ☐ Mall Facts –

- GLA (Carpet) 232,000 sqft
- Floor Plate Size 58,000 sqft
- Total Number of Stores 89
- Retail Levels -LG + 3
- Launch Date May 2014.
- Promoter Wave Infratech
- Anchors Lifestyle, MAX, Kapsons
- Basement Parking 3 levels with capacity
   of 500 cars and 200 bike
- Location Batendi Bye Pass Road, Nr
   Channi Himmat, NH1A.





#### **BRAND PRESENCE IN WAVE MALL**



ALMS					
FLOOR	BRAND	CATEGORY	FF	Barista	Food & Restaurants
LG	People	Mixed Fashion	FF	Bata	Shoes(Women, Men, Kids)
LG	Spykar	Mixed Fashion	FF	Golden Age	Bags & Leather
LG	Mufti	Men Fashion	FF	Archies	Home, Gifts & Leisure
LG	K-Lounge	Men Fashion	FF	Purple	
LG	John Players	Men Fashion		Unikid, Octave	
LG	Lotto	Sports / Fitness	FF	Kids	Children Fashion & Toys
LG	Nike	Sports / Fitness	FF	Madame	Women Fashion
LG	Octave	Men Fashion	FF	Citywalk	Shoes(Women, Men, Kids)
LG	Indian Terrain	Men Fashion	FF	Try me Salon	Health & Beauty
LG	Adidas	Sports / Fitness		Oberoi Fun &	
LG	Reebok	Sports / Fitness	FF	Bowl	Entertainment / FEC
LG	Numero Uno	Mixed Fashion	FF	Kapsons	Departmental Store
LG	Max	Mixed Fashion	SF	Wave Cinemas	Cinema
LG			SF	PHD	Food & Restaurants
	Lifestyle	Departmental Store	SF	KFC	Food & Restaurants
LG	Pratap Exclusif	Shoes(Women, Men, Kids)	SF	Pahalwan's	Food & Restaurants
UG	Kapsons	Departmental Store	SF	Yo China	Food & Restaurants
UG	Lifestyle	Departmental Store		Moti Mahal	
UG	Pinelli	Shoes(Women, Men, Kids)	SF	Delux	Food & Restaurants
UG	Blackberry	Men Fashion	SF	Wazwan	Food & Restaurants
UG	Family Corner	Mixed Fashion	SF	Shree Rathnam	Food & Restaurants
UG	Wills Lifestyle	Mixed Fashion	SF	Grillz Inn	Food & Restaurants
UG	Vero Moda	Women Fashion	SF	Swirls	Food & Restaurants
UG	Jack & Jones	Men Fashion	<u>.</u>	2	. ood a neotaaranto
UG	Woodland	Shoes(Women, Men, Kids)			
UG	LP Sports	Sports / Fitness			

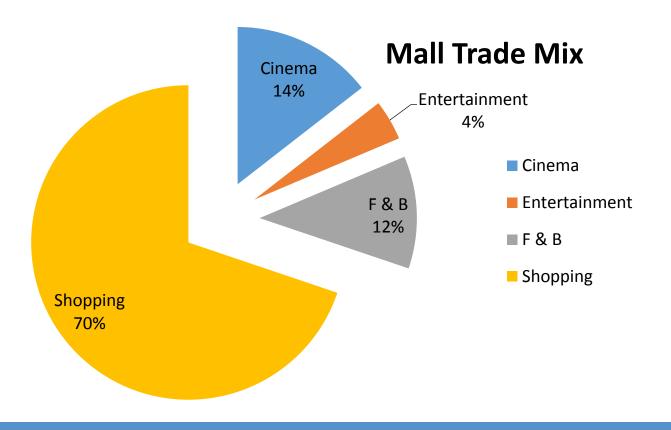
# Proposed Trade & Category Mix for Golden Palms Mall



#### PROPOSED TRADE MIX



TRADE MIX	CARPET AREA	% OF MALL
Cinema	21,165	14.48%
Entertainment	6,045	4.14%
F&B	16,898	11.56%
Shopping	1,02,012	69.81%





#### PROPOSED CATEGORY MIX



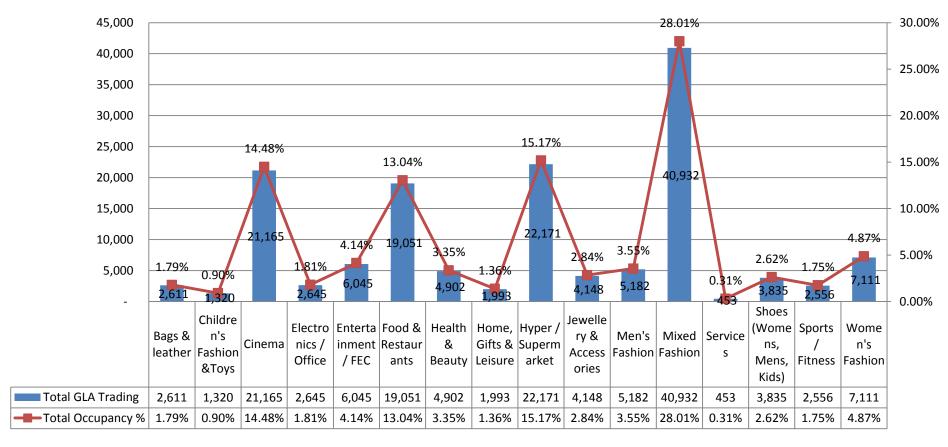
CATEGORY MIX	NO. OF UNITS	CARPET AREA	% OF MALL
Bags & leather	10	2,611	1.79%
Children's Fashion &Toys	4	1,320	0.90%
Cinema	2	21,165	14.48%
Electronics / Office	7	2,645	1.81%
Entertainment / FEC	1	6,045	4.14%
Food & Restaurants	26	19,051	13.04%
Health & Beauty	12	4,902	3.35%
Home, Gifts & Leisure	6	1,993	1.36%
Hyper / Supermarket	1	22,171	15.17%
Jewellery & Accessories	11	4,148	2.84%
Men's Fashion	11	5,182	3.55%
Mixed Fashion	19	40,932	28.01%
Services	2	453	0.31%
Shoes (Womens, Mens, Kids)	9	3,835	2.62%
Sports / Fitness	6	2,556	1.75%
Women's Fashion	16	7,111	4.87%
Grand Total	143	1,46,120	100.00%



#### PROPOSED CATEGORY MIX



#### **CATEGORY MIX**

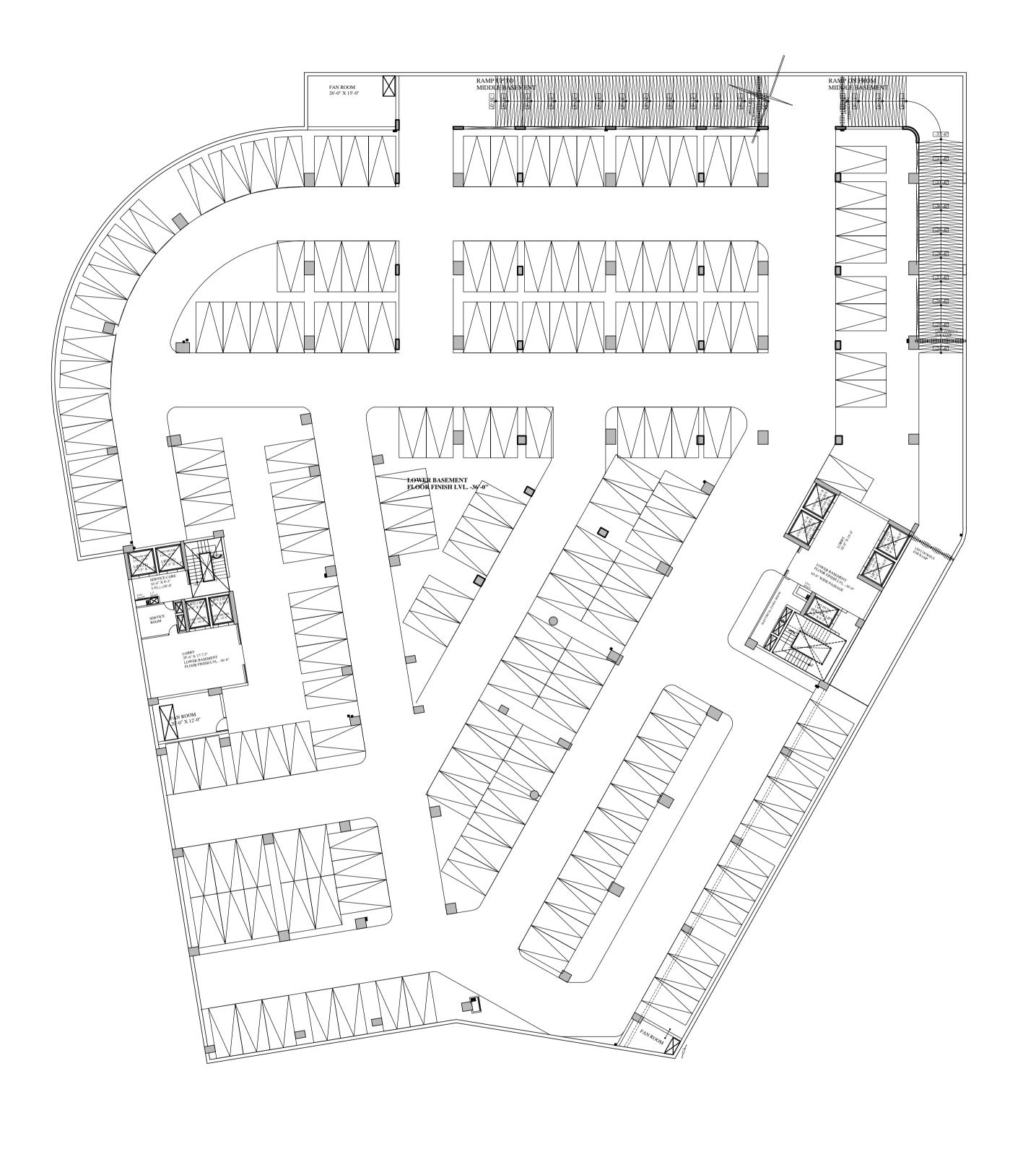


# Proposed Floor plans







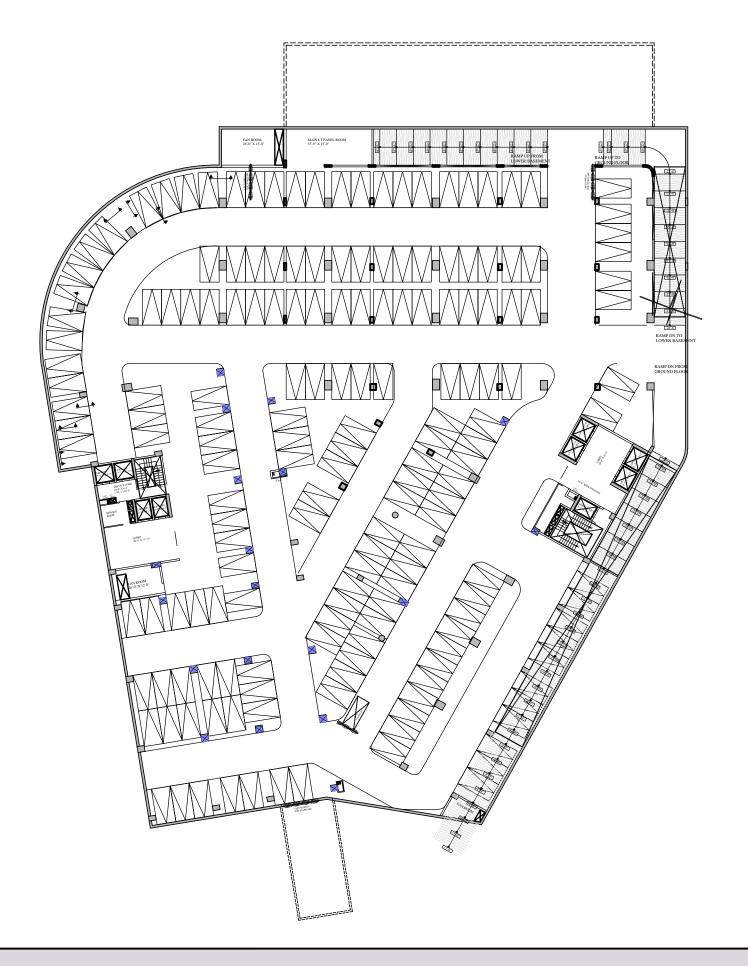


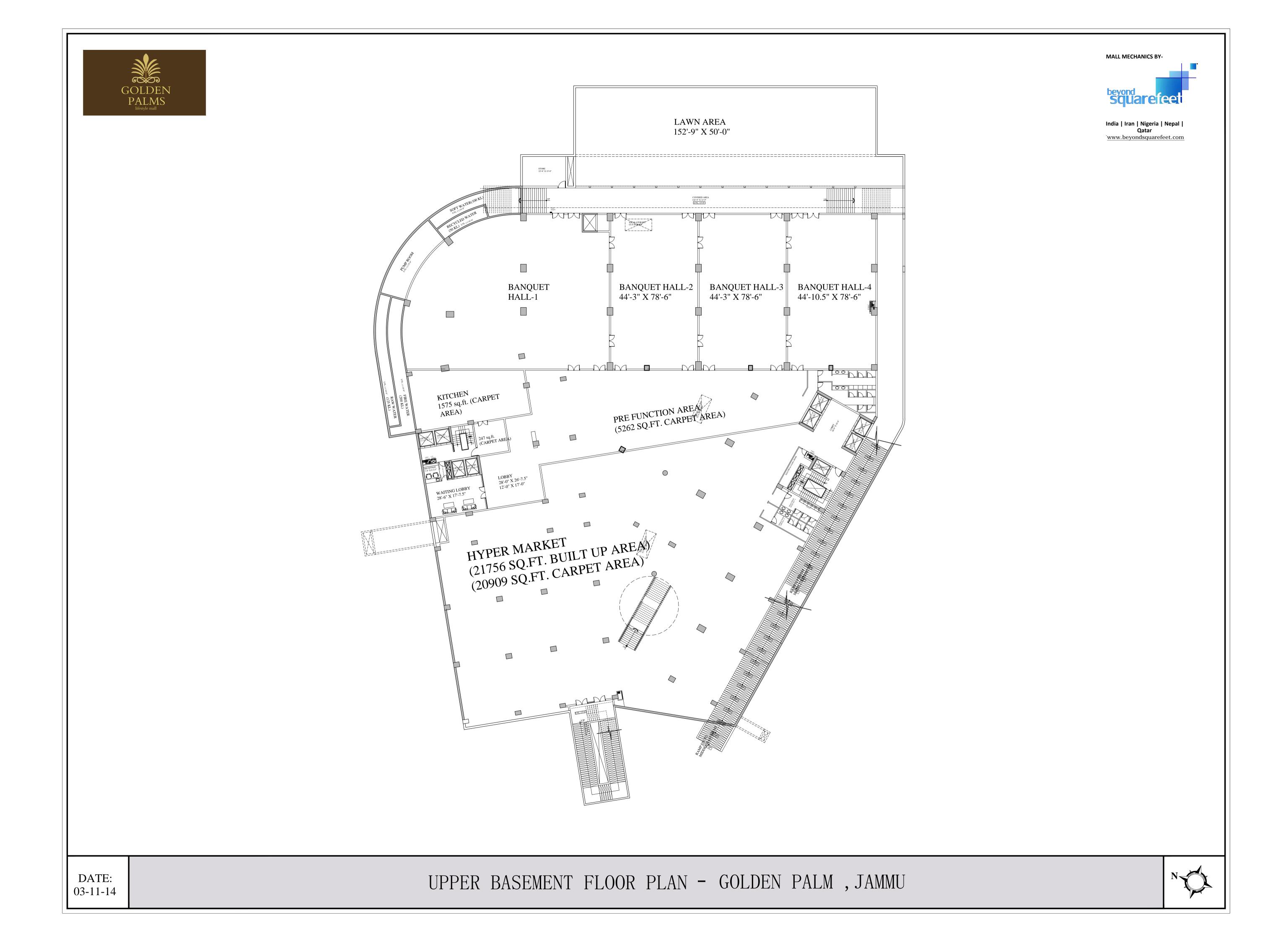
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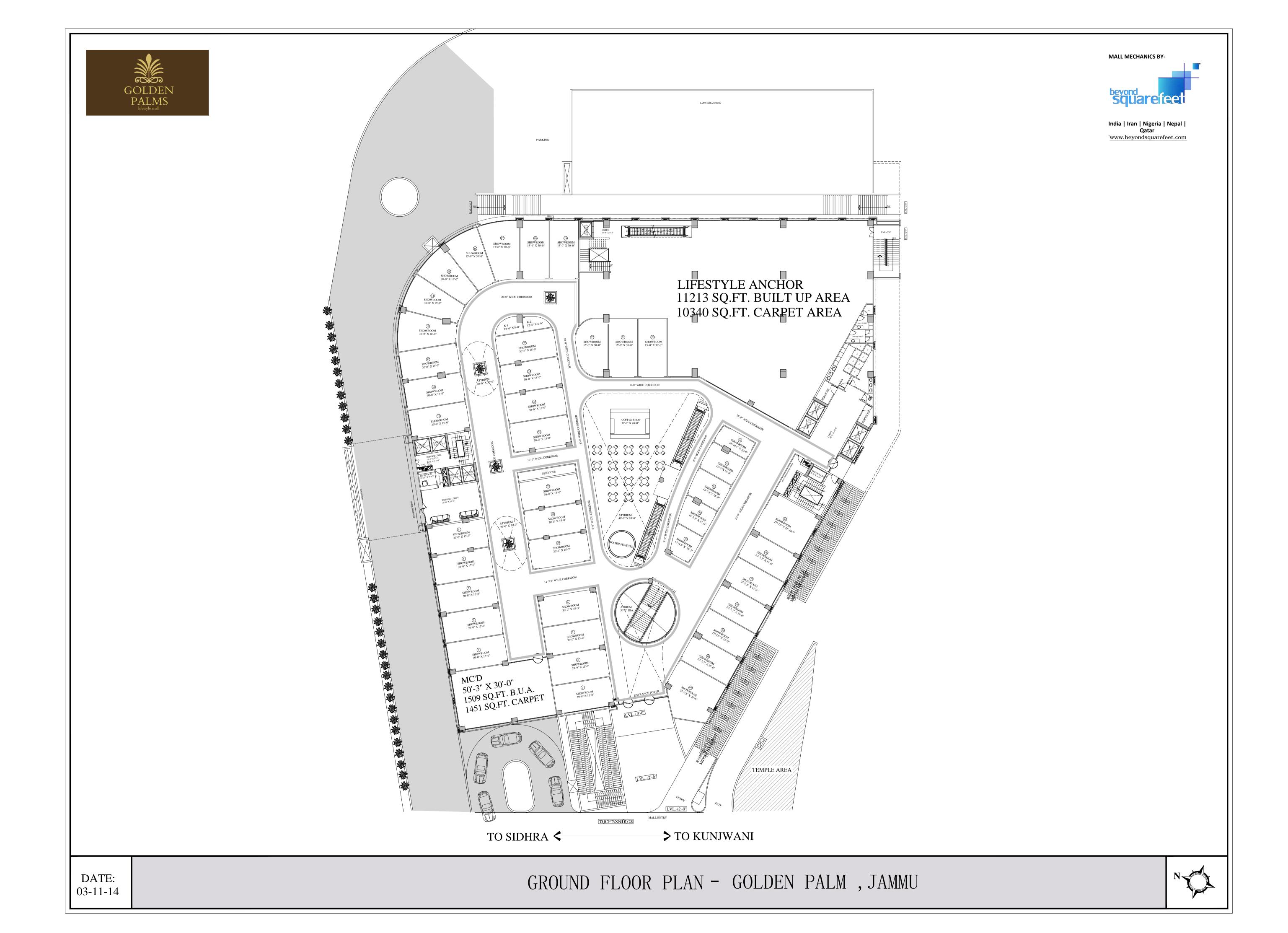




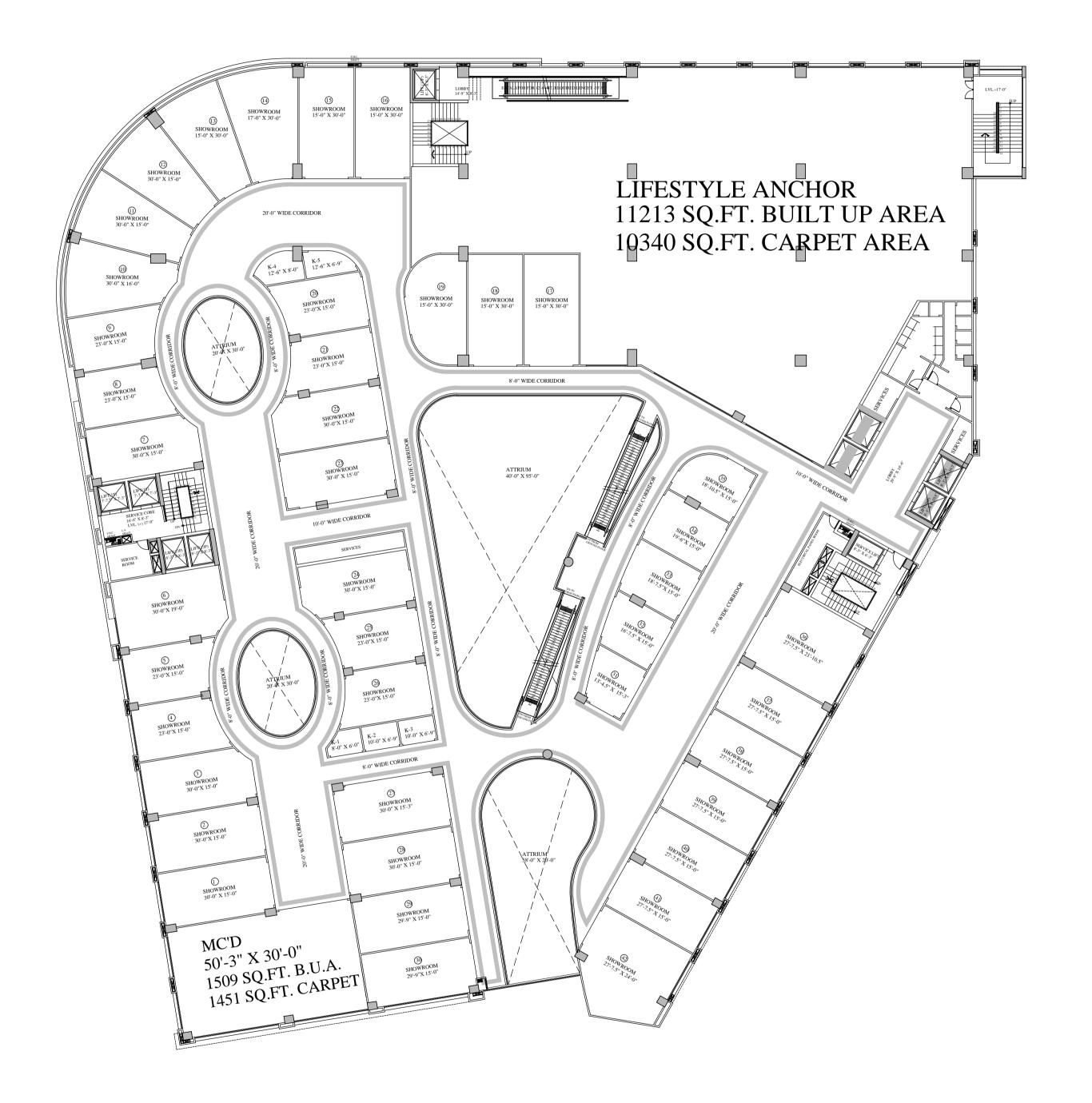












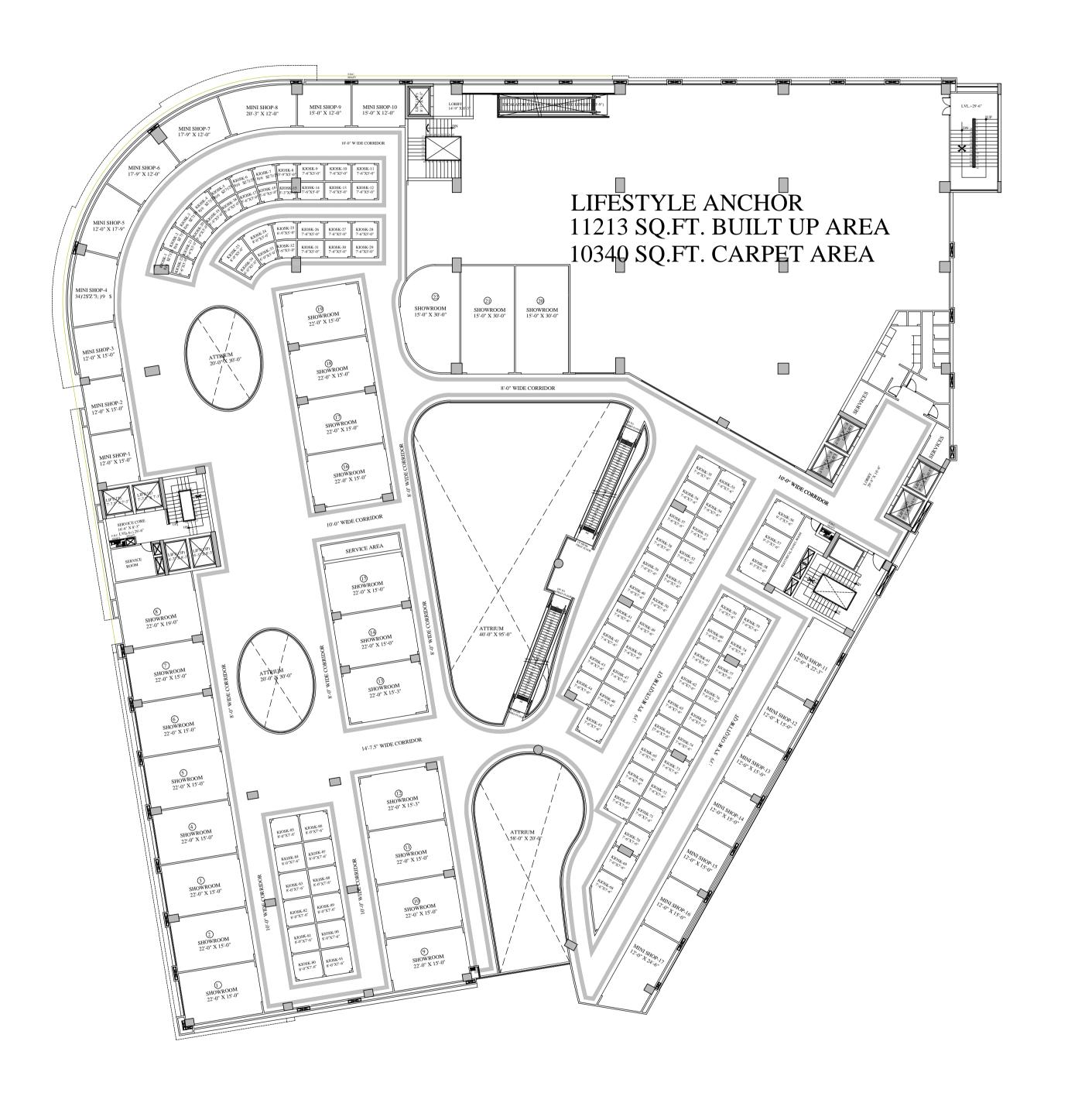


GOLDEN
PALMS
lifestyle mall



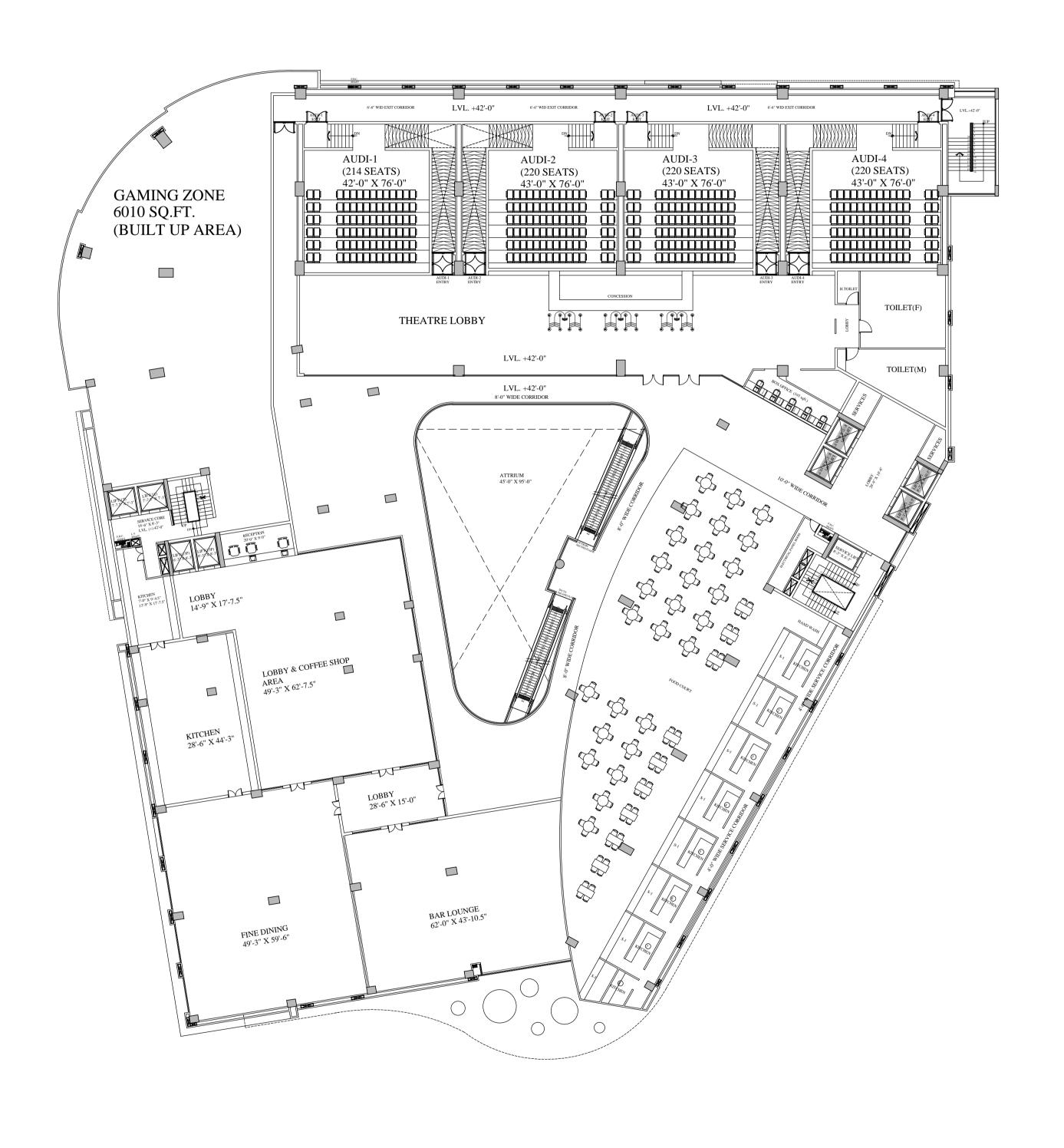








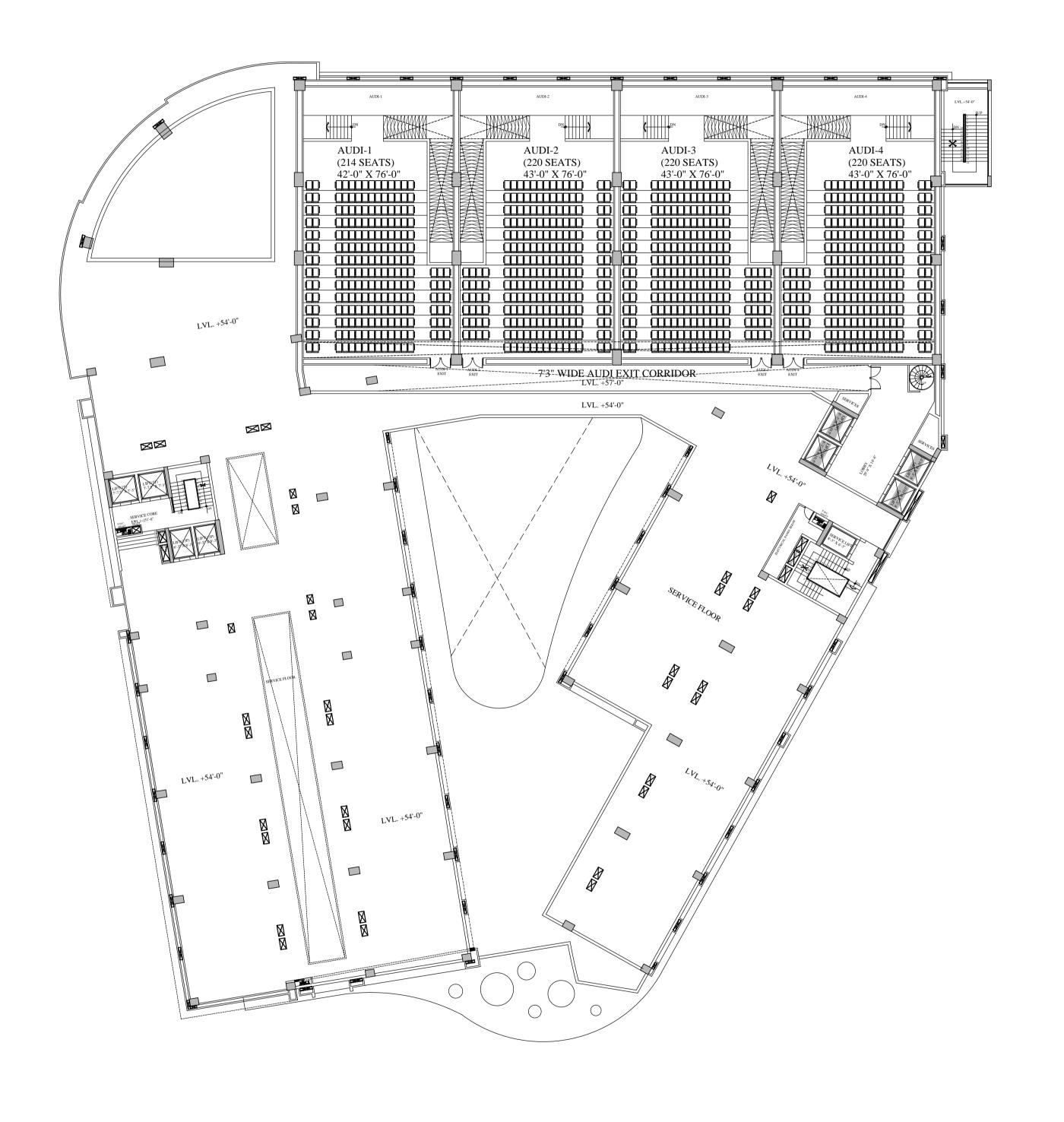














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# Thank You